

Message Text

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DRAFTED BY EA/PRCM:PTLINCOLN,JR.:EBS

APPROVED BY EA/PRCM - SROY

NSC:RHSOLOMON (SUBS)

S/S . MR. ORTIZ

COMM/BEWT/PRC - DDENNY (DRAFT)

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R 201542Z AUG 75

FM SECSTATE WASHDC

TO USLO PEKING

INFO AMCONSUL HONG KONG

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E.O. 11652: N/A

TAGS: ETRD, CH, US

SUBJECT: STATEMENT FOR AMERICAN INDUSTRIAL REPORT

REF: PEKING 1543

1. STATEMENT APPROVED FOR PUBLICATION, SUBJECT TO
REVISIONS NOTED IN PARAS. BELOW (KEYED TO REFTEL).

2. BEGIN TEXT.

SINCE THE SIGNING OF THE HISTORIC SHANGHAI COMMUNIQUE
IN FEBRUARY 1972, WE HAVE MADE STEADY EFFORTS TO INCREASE
TRADE BETWEEN OUR TWO NATIONS IN ACCORDANCE WITH THE
LETTER AND SPIRIT OF THAT COMMUNIQUE. AMERICAN PURCHASES
OF GOODS MADE IN THE PEOPLE'S REPUBLIC OF CHINA HAVE
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INCREASED STEADILY FROM \$32 MILLION IN 1972 TO A PROJECTED

TOTAL OF '150 MILLION IN 1975. AT THE SAME TIME, AMERICAN SALES OF INDUSTRIAL EQUIPMENT TO CHINA HAVE INCREASED STEADILY, AND SUBSTANTIAL QUANTITIES OF US AGRICULTURAL COMMODITIES HAVE BEEN SOLD TO THE PRC.

3. IN SEPTEMBER 1972, ONLY FIVE SHORT MONTHS AFTER PRESIDENT NIXON'S HISTORIC VISIT TO CHINA, THE FIRST MAJOR INDUSTRIAL CONTRACT WAS SIGNED BETWEEN THE CHINA NATIONAL MACHINERY IMPORT AND EXPORT CORPORATION FOR TEN

BOEING 707 JET AIRCRAFT, WHICH ARE NOW SERVING IN THE FLEET OF THE CIVIL AVIATION ADMINISTRATION OF CHINA. SINCE THEN, THERE HAVE BEEN FURTHER AMERICAN SALES TO CHINA OF PETROCHEMICAL TECHNOLOGY, FERTILIZER PLANTS, MINING EQUIPMENT, OIL SURVEY EQUIPMENT, TRANSPORT VEHICLES, AND MANY OTHER HIGH TECHNOLOGY AMERICAN PRODUCTS.

4. THE COMMERCIAL STAFFS OF THE LIAISON OFFICES OF BOTH THE PEOPLE'S REPUBLIC OF CHINA IN WASHINGTON AND THE UNITED STATES IN PEKING HAVE PLAYED AN IMPORTANT ROLE IN THE STEADY DEVELOPMENT OF TRADE. PRIVATE ORGANIZATIONS SUCH AS THE NATIONAL COUNCIL FOR US-CHINA TRADE HAVE ALSO CONTRIBUTED TO INCREASED UNDERSTANDING BETWEEN OUR TWO NATIONS. TRADE MISSIONS HAVE BEEN EXCHANGED BETWEEN CHINA AND THE UNITED STATES. ON THE AMERICAN SIDE, WE ARE CONFIDENT THAT THE PROGRESS WE HAVE MADE WILL BE CONTINUED AND EXPANDED. WE ARE CONFIDENT TOO THAT AMERICAN IMPORTS FROM CHINA WILL CONTINUE TO RISE STEADILY, AND THAT THE CHINESE NATIONAL TRADING CORPORATIONS WILL FIND MORE AND MORE HIGH QUALITY AMERICAN INDUSTRIAL GOODS WHICH THEY WILL WISH TO PURCHASE FROM PRODUCERS IN OUR COUNTRY. I AM PLEASED THAT AMERICAN INDUSTRIAL REPORT IS INTRODUCING TO CHINESE

READERS MANY OF THE FINE INDUSTRIAL GOODS AND SERVICES WHICH ARE AVAILABLE IN OUR COUNTRY.

5. DELETE THIS PARAGRAPH. END TEXT. KISSINGER

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